

Request for Expression of Interest (EoI)

Issued by ICLEI Africa

Chilenje Market Infrastructure Upgrades

7 January 2025

ICLEI Africa invites applications to participate in a project titled,
**“Strengthening fresh food markets for healthier food
environments”** in Lusaka City.

Expressions of Interest due: 24 January 2025

All expressions of interest should be valid for 30 days.

Bids and technical queries can be sent to Project Manager:
meembo.changula@iclei.org with cc to: amy.murgatroyd@iclei.org

Submitted EoIs will be assessed against criteria set forth in this document and used for purposes of prequalification of interested parties to proceed to the dialogue stage of the procurement process.

ICLEI Africa reserves the right not to appoint a service provider in relation to this Expression of Interest.



Introduction

African cities are rapidly growing and having to tangle with the need to provide services for a growing population, while dealing with increasing impacts of climate and economic shocks. Within this context, lack of access to affordable, nourishing food has resulted in a double burden of malnutrition, in which those suffering from stunting and obesity or being overweight are present in the same food system. The lack of access to quality food is often determined by the form of existing infrastructure and lack of quality societal services (water & sanitation, energy, food storage, waste management, etc), and their associated costs. In these contexts, marketplaces have emerged as a vital space for intervention for food systems education and awareness, for direct improvements to infrastructure and services, and locations for value-addition to food and associated livelihood generation.

GIZ has been supporting various Food System Transformative Initiatives, recognising the need for urban food systems transformation to improve access to nutrition, in the context of rapidly urbanising cities whose urban food systems face various threats. Under the auspices of ICLEI CityFood, ICLEI with support from GIZ is implementing the Transformative initiative: *'Strengthening local fresh food markets for healthier food environments within planetary boundaries'*. This project aims to empower citizens to shift to healthier and more diversified nutrition while improving urban food environments by analysing local food markets, engaging key stakeholders at different levels, and fostering place-based exchange about healthy eating and food diversity.

Taking a two-phased approach, the first phase has focused on a situation analysis of the fresh food market environment through consultations, dialogues and action planning in order to arrive at a set of potential interventions and transformative solutions that could improve agribusinesses, food markets and food security in the two cities. Phase I also involved selection of a pilot market for each city. Following completion of Phase I, ICLEI Africa is commencing Phase II - implementation in the selected pilot market - Chilenje market. The interventions in Chilenje market focus on infrastructure, governance support and training. This expression of interest is seeking service providers for component one of the project implementation, which is infrastructure support.



Project Details

Features	Details
Location	Chilenje Market, Lusaka
Scope of work	<p>The main aim of this project component is to upgrade key areas of the Chilenje market. The successful service provider will be expected to do the following:</p> <ul style="list-style-type: none"> • Conduct a site visit with the Lusaka City Council Task Force (including the market leaders and selected vendors), to gather insights and recommendations on the design of the market upgrades. • Draw up a contextually appropriate design for the market upgrades, within the allocated budget. • Finalise the market upgrade plan with the ICLEI Africa team. • Implement market upgrades. • The contractor will report to the ICLEI Africa project team and the Lusaka City Council Task Force.
Investment priorities as defined by key market stakeholders	<p>Repair all existing water infrastructure</p> <ul style="list-style-type: none"> - Assess all existing water infrastructure and identify areas that are compromised (e.g. leaking pipes, taps, ablutions). - Repair all compromised water infrastructure. <p>Secure access to clean running water</p> <ul style="list-style-type: none"> - Assess the existing domestic borehole and identify why it is not working. If advised, restore the borehole to working order. - Alternatively, conduct a water survey and propose an alternative location for an industrial borehole. - If approved, construct an industrial borehole. <p>Upgrade market drainage system</p> <ul style="list-style-type: none"> - Upgrade existing drainage system, and ensure entire market has a functioning drainage system
Target beneficiaries	<ul style="list-style-type: none"> • Chilenje Market <ul style="list-style-type: none"> ○ Traders ○ Consumers • City council
Maximum funding	Up to EUR 35,000 (thirty-five thousand euros). This is the total funding available. The amount per successful entity could be less.



Implementation period	Eight (8) months between March 2025 and October 2025
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Purpose of the Request for Expression of Interest (REoI)

To adequately assess and evaluate all proposed solutions submitted by pre-qualified entities, the Fresh Food Markets Project seeks to undertake detailed discussions with pre-qualified entities.

The submission of the EoI is therefore an expression of interest to enter a competitive dialogue procurement process in collaboration with ICLEI Africa. This process will lead to the development of a Request for Proposals (RfP) against which pre-qualified entities will make submissions.

Project Selection Process

Stage	Description
Stage 1: Pre-Qualification	Interested entities are invited to submit an Expression of Interest (EoI), along with qualifications and past experience. A shortlist of service providers will be selected based on predefined criteria: technical merit, cost-effectiveness, innovation, local content, sustainability and scalability, etc.
Stage 2: Competitive Dialogue	Shortlisted entities will participate in structured dialogue sessions with the Fresh Food Markets project team. These sessions will focus on refining proposed solutions, addressing project needs, and ensuring alignment with project objectives. Entities will have the opportunity to clarify their proposals, explore innovative approaches, and refine pricing strategies during the dialogue phase.



<p>Stage 3: Submission of Final Proposals</p>	<p>Following the dialogue phase, entities will respond to a detailed Request for Proposals. Final proposals will be evaluated based on a combination of technical merit, cost-effectiveness, innovation, local context, applicability and responsiveness, sustainability and scalability, etc.</p>
<p>Stage 4: Awarding of Contract</p>	<p>Contracts will be awarded to entities offering the best overall solutions as determined by the evaluation panel.</p>

Contractor Expertise Requirements

The team should be led by a certified engineer, with 10 years of experience in public works.

Water Infrastructure Development

- **Plumbing Expertise:** Experience in installing, repairing, and maintaining water supply systems, including pipes, tanks, pumps, and fittings.
- **Hydraulic Engineering:** Ability to design efficient water distribution systems tailored to urban market requirements, ensuring reliability and durability.
- **Borehole Drilling and Water Sourcing (if needed):** Proven capacity to identify viable water sources, comply with regulations, and install boreholes or alternative water access solutions.

Drainage System Engineering

- **Civil Engineering:** Expertise in designing and implementing effective drainage systems that address urban runoff and market-specific challenges like waste accumulation.
- **Flood Mitigation Design:** Ability to incorporate features that prevent waterlogging and flooding during heavy rains.
- **Wastewater Management:** Skills in designing drainage systems that separate solid waste, prevent blockages, and ensure environmentally sound water disposal.

Community and Stakeholder Engagement

- **Participatory Design Skills:** Ability to involve market users (traders and customers) in the design and decision-making process.



- **Social Impact Mitigation:** Expertise in ensuring minimal disruption to daily market operations during construction.
- **Capacity Building:** Ability to train local staff or market committees on the operation and maintenance of new systems.

Regulatory Compliance and Permits

- **Knowledge of Local Regulations:** Understanding of Lusaka City's water and drainage codes, as well as relevant construction permits.
- **Health and Safety Standards:** Proven adherence to safety protocols, particularly in public, high-traffic areas.
- **Environmental Impact Assessment (EIA):** Familiarity with local regulatory frameworks and the ability to ensure compliance during upgrades.

Project Management and Delivery

- **Site Supervision and Coordination:** Experience managing complex projects in urban areas, ensuring timely delivery within budget.
- **Quality Assurance:** Proven track record of maintaining high-quality standards in similar infrastructure projects.
- **Reporting and Documentation:** Ability to provide regular updates, as-built drawings, and operational manuals post-project.

Optional Expertise:

- **Renewable Energy Solutions:** Capability to incorporate solar-powered water pumping systems or other energy-efficient technologies.
- **Rainwater Harvesting Design:** Skills in integrating rainwater collection to supplement water needs sustainably.
- **Sustainable Design Practices:** Experience with climate-smart and low-impact construction techniques, such as permeable surfaces and greywater recycling systems.
- **Biodiversity and Ecosystem Integration:** Knowledge of how drainage and water systems can positively integrate into the surrounding environment without causing harm.

Application Requirements

Applicants are required to submit an expression of interest to the Project Manager: meembo.changula@iclei.org with cc to: amy.murgatroyd@iclei.org by no later than **24 January 2025**.

Expressions of interest must include the following elements:



- A technical brief of no more than 3-pages, that outlines your understanding of the project, your approach/methodology, the work plan/timeline and a risk assessment.
- A company profile, and the CV/CVs of contractor or contractor teams who will implement the work. Indicate the roles and responsibilities of each team member.
- A list of past projects to demonstrate experience and skills related to this work, and a minimum of two past client references.
- Certificate showing that the company is a duly registered Malawian company.
- Tax compliance certificate from the Malawi Revenue Authority.

Selection Criteria

- Overall submission quality
- Technical capacity and relevant experience
- References and past performance
- Innovation and sustainability

Timeline

Expression of interest issued: 7 January 2025

Submission of expression of interest deadline: 24 January 2025

Shortlisted candidates informed: February 2025

Final appointments made: March 2025

ICLEI Africa RESERVES THE RIGHT NOT TO SHORTLIST A SERVICE PROVIDER IN RELATION TO THIS REQUEST FOR EXPRESSION OF INTEREST.

Submissions from employees of Lusaka City Council will not be accepted.

Please be aware if you do not hear any feedback, either ICLEI Africa has decided not to appoint a service provider for this piece of work, or you have been unsuccessful in your application.

